

CV

Personal Details

Name: Saeed Allam Mousa

Email: mousa.a.saeed@gmail.com

Address: Palestine, Tulkarm

Phone: 00972599395433

Educational Background

- Master of Science in Economics of Innovation and Change, Friedrich Schiller University, Germany (Top 25 universities in Germany -QS ranking 2015)

Oct.2014 –Aug.2015

- ✓ Entrepreneurship and Business plan
- ✓ Social Responsibilities
- ✓ Technological progress and change
- ✓ Industrial dynamics and socio-economic networks
- ✓ Innovation Decisions
- ✓ Innovation system
- ✓ Regional Development
- ✓ Knowledge sharing & knowledge spillover

Master Thesis Title (Effects of learning capabilities on non-technical innovation)

- Bachelor degree in Economics Sep.2010 – Dec.2013
An-Najah National University, Palestine (Ranked as top 3% of the whole department's students)
 - High School Certificate 2010
Average grade 88.9%
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Experience

- **Lecturer** March.2016-up to date
Palestinian Technical University-Kadoorie
- **Head of Studies & Development Division** March.2016-up to date
Palestinian Technical University-Kadoorie
- **Administrative & Sales Officer** Mar.2014 – Sep.2014
Palestinian Cellular Communication Co. – Jawwal
- **Supervisor & coordinator** (student level) Aug.2012 – Apr.2013
An-Najah National University- Public Relation Dep.
- **Supervisor and Trainer** (student level) Feb.2012 – Dec.2013
INJAZ Palestine (International NGO)
- **Marketing Assistant** April.2012 – Sep.2012
Partners for Sustainable Development (PSD)

Affiliations & membership

- International Association of Innovation Professionals 04.2017-up to date
- Global Innovation Institute 04.2017-up to date

- American Economic Association (AEA) 2011-up to date
- European Economic Association (EEA) 2011-up to date
- Quality Assurance Committee (student level) 03.2012-03.2013
Dept. of Economics, An-Najah University

Conferences & Seminars (Attended)

- Tedex, Freidrich Schiller University, Germany Feb.10.2015

- OIKOS, Innovation and Entrepreneurship, Freidrich Schiller University, Germany, Jan.30.201

Publications

Journals

- Saeed A. Mousa “Identifying and Tracing Single Products During Their Entire Life Cycle Through Networked Manufacturing System”. *Management Studies Journal*, June. 2017, Vol. 5, No. 6, 502-507. doi: 10.17265/2328-2185/2017.06.003
- Saeed A. Mousa “Macro perspective of Industry 4.0: Factors affecting value creation modules”. *China-USA Review*, Oct. 2016, Vol. 15, No. 10, 457-465. doi: 10.17265/1537-1506/2016.10.001
- Saeed A. Mousa “Market orientation of new product development: Assessment of the Impact of Innovative Climate and Culture on Customer Needs in China”. *China-USA Business Review*, Oct. 2016, Vol. 15, No. 10, 512-522. doi: 10.17265/1537-1514/2016.10.004

Conferences

- Saeed Mousa "Effects of learning capability on management & marketing performance of the organization", International Conference on Education for Economics, Business, and Finance (ICEEBF), p.13- p.20, Malang, Indonesia, September 15, 2016.

- Saeed Mousa “Role of Technological Infrastructure in Organizational Innovation”, 15th International Scientific Conference on Economic and Social Development – Human Resources Development, p.392-p.398, Varazdin, Croatia, 9-10 June, 2016

Books

- Saeed Mousa “Effects of Knowledge Sharing and Absorptive Capacity on the Organizational Performance”, Grin, 2016, ISBN: 9783668269170

Professional Qualifications

- **Certified Innovation Professional (CIP)**
(International Association of Innovation Professionals) April.2017 - up to date
- **Certified Innovation Manager (CIM)**
(International Association of Innovation Professionals) June.2017 – up to date
- **intcont. Germany** Nov.2015 - Dec.2015
Professional training where it fostered on business development, optimization, and consulting in the field of production
- **International Youth Foundation** Sep.2012 – Dec.2013
TAMMAYYAZ program for professional and personal development
- **Saylor Academy (e-learning institute)** Jan.2013 – March.2013
 - ✓ Public Finance
 - ✓ Econometrics
 - ✓ Money, Banking , and financial markets
- **Korean institution for excellence (An-Najah University)** Jan.2011 – Dec.2012
 - ✓ Business Plan
 - ✓ Entrepreneurship
 - ✓ Statistical analyzing using SPSS.
- **Mindleaders Institute (e-learning institute)** Jan.2013
Certified Business Analysis Professional (28 hours) as following
 - ✓ Requirements Planning & Management
 - ✓ Enterprise Analysis
 - ✓ Requirements Analysis & Documentation

General Training Courses

- Business Plan Writing (20 hours), Korean institution for excellence, Nablus.
- Entrepreneurship (20 hours), Korean institution for excellence, Nablus.
- Payroll Accounts, professional financial training center (14 -17.06.2013)
- Financial Excel, Cambridge international center, Nablus (Feb.2013 – Mar. 2013)
- SPSS, Palestinian Central Bureau of Statistics (6.04.2013 - 5.05.2013)

- Mechanisms and techniques of organizing events, An Najah University – Public Relations Dep. (May.21-June.6.2012)
- "Competency and communication skills", An Najah University - Public Relation Dep. (7-9.Sept.2011).
- "Leader of the future", An Najah University- Zajel Program (Nov.21.2011- Feb.6.2012).
- SPSS program (30 hour), Korean institution for excellence, Nablus.

Language Skills

- Arabic (Native)
- English (Fluent)
- French (Basic)
- German (Basic)

