



## CURRICULUM VITAE

### *Personal Details*

Name	Saeed Abu Reehan	Home Address	Tubas-Palestine
Date of Birth	11 <sup>th</sup> June 1985	Telephone	+970-9-2577324
Marital Status	Married	Mobile	+972-599115623
Nationality	Palestinian.	E-mail	saeed.abureehan@hotmail.com s.aburehan@ptuk.edu.ps

### *Education and Qualifications*

**Jordan University  
of Science &  
Technology.**  
Irbid, Jordan.  
2003 – 2009

**B.Sc. – 'Mechanical Engineering'**

**Main Subjects Studied:**

Statics, Dynamics, Strength of mechanics, Machine Design I& II, Machinery, Mechanical Vibrations, Circuits, Electric Drive, Heat Transfer, Instrumentations, Digital Logic, Signal Analysis, Mechanical Control, Water desalination, Fluid power control, Microcontrollers, Electronics, Data Structure, Automation, Modern Automotive Technology.

**Graduation Project:** “Research and Study about the Thermal Diode Element”

**New York  
Institute of  
Technology.**  
New York, USA.  
2011 – 2013

**M.B.A – 'Marketing'**

**Main Subjects Studied:**

Marketing Research, Management of New Products, Marketing Management, Managerial Accounting, Managerial Economics, Financial Managements, Environment of Business Enterprise, Organization Behavior, Operations Management, Quantitative Methods, Business Policy Seminar.

***Profile:***

I am an enthusiastic, hard working and active individual who can maintain, focus and thus thrive in different environments and under pressure. I have good leadership skills and can work well within a team using good communication skills.

I am alert and well organized in addition to possessing the ability to always learn and take on board new skills.

I consider myself to be a well rounded person who is in touch with culture; I think my strong points are in good communication, team work and commitment.

***Objective:***

My aim is to gain a position to utilize my skills and abilities that offer professional growth while being resourceful, innovative and flexible. I feel confident in my ability to adapt to new surroundings and quickly pick up new skills. This confidence has grown with my range of work both voluntary and paid in the past as well as other extracurricular roles and responsibilities I have dealt with.

***Training and Experiences***

- |                       |  |
|-----------------------|--|
| 07- 09/2009           | <b>Plastic Industries Co. (PPIC) (Academic Training)</b><br>Maintenance Engineer. <ul style="list-style-type: none"><li>▪ Injection machine maintenance</li><li>▪ Pipes line maintenance</li></ul>   |
| 04 – 06/2010          | <b>Save the Children Organization</b><br>Field Coordinator   |
| 01 – 05/2013          | <b>ETCO Engineering for Trading &amp; Contracting</b><br>Sales Engineer  |
| 06 –13/10/2013        | <b>Reach Training Program</b><br>New employee's candidates Training for employment at the call center.   |
| 22/2-22/4/2014        | <b>The Palestinian Museum</b><br>Volunteer - Database Organization   |
| 17/8/2014-<br>Present | <b>Khadoorie University</b><br>Academic Lecturer<br><b>Teaching the following courses:</b> Marketing, Sales Management, Operations Management, Human Resources, Economy and Business Administration. |

## ***Publications:***

### **1. Scientific publications:**

- Article:  
"Analyzing the Factors Affecting the Success of the University Lecture and Enhancing the Student's Understanding Using the Elements of the Marketing Mix"  
Journal:  
Arab Journal for Scientific Publishing  
Date of publication: 2\8\2020

### **2. Literary Publications:**

- "Messages Were Not Delivered To Carmel"  
Published book by Dar Fadaat for Publishing and Distribution
- "No One Will Help You Liar"  
Published book by Dar Fadaat for Publishing and Distribution
- "See"  
Published book by Dar Fadaat for Publishing and Distribution
- Press report published in Annahar Newspaper-Lebanon.
- Published writings in Al-Ayyam Newspaper-Palestine.
- Published writings in Al-Watan Newspaper-Algeria.

## ***Membership in federations and unions***

- Palestinian Engineers Association
- General Union for Palestinian Writers

## ***Languages***

- Arabic: Native.
- English: Very good both written and spoken.  
TOEFL ITP (score: 533)  
TOEFL iBT (score: 69)

## ***Skills and Achievements***

- Excellent IT skills.
- Dynamic, Punctual, hard working, responsible.
- Good command of communication skills as well as leadership skills and working with teams.
- Work well under pressure and tight deadlines.
- Learn whatever necessary to meet the job requirements.
- Driving:  
Valid driving license:
  - ✓ Private
  - ✓ Permit
  - ✓ Shipping under 15 tons
- Valid Palestinian passport.
- Valid Jordanian Passport.

## ***References***

**PhD. Arafat Zidan:**

School of Engineering, Faculty of Electrical Engineering, Palestinian Technical University, Tulkarm, Palestine.

E-mail: [a.zidan@ptuk.edu.ps](mailto:a.zidan@ptuk.edu.ps)

**PhD. Mohammad Awwad:**

School of Management, Faculty of Business, New York Institute of Technology University, Amman/Jordan.

Dep. Of Marketing, Faculty of Business, Mu'tah University, Mu'tah / Al-Karak / Jordan.

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**Saeed Abu Reehan**

